

FY25 Revenue Forecast									
Revenue Type	2021 Actual	2022 Actual	2023 Actual	2024 Budget	2024 Trending	Variance	On Track?	2025 Projection	Notes
General Fund Revenue									
RE&PP	\$ 29,600,854.85	\$ 30,138,729.28	\$ 31,473,085.79	\$ 32,789,123.00	\$ 32,473,197.31	\$ (315,925.69)		\$ 33,908,851.08	This is an amount we are due to collect, sometimes the timing (late bills) plays a roll in creating an apperance of a lag but this is a standard calculation that we don't get much room to play with so there is no concern on this front.
Tax Liens	\$ 195,351.39	\$ 115,201.14	\$ 91,361.82	\$ -	\$ -				
MV Excise	\$ 2,231,097.00	\$ 2,186,791.19	\$ 2,220,274.31	\$ 2,200,000.00	\$ 2,405,032.90	\$ 205,032.90		\$ 2,280,000.00	
Other Ex	\$ 227,987.45	\$ 253,769.51	\$ 282,792.65	\$ 260,000.00	\$ 510,389.19	\$ 250,389.19		\$ 417,000.00	Note that this includes meals tax which is trending very high (think Epigram and Tavern in the Square)
Cannabis Excise	\$ 134,827.59	\$ 213,594.86	\$ 231,446.33	\$ 275,000.00	\$ 352,337.66	\$ 77,337.66		\$ 400,000.00	Modest increase takes into consideration that there will likely be a one-time increase when Yellow House opens
Cannabis Impact Fee	\$ 478,005.78	\$ 618,012.29	\$ 408,700.85	\$ -	\$ -			\$ -	
Pen & Int	\$ 195,492.77	\$ 120,824.40	\$ 159,452.26	\$ 159,000.00	\$ 232,524.56	\$ 73,524.56		\$ 232,000.00	
Fees	\$ 116,359.15	\$ 119,679.84	\$ 94,126.62	\$ 94,000.00	\$ 15,519.60	\$ (78,480.40)		\$ 75,000.00	This is also tied to tax collections and processing of fines etc. Doesn't happen in a regular cycle so the numbers will change before end of FY
Licenses & Permits	\$ 730,305.84	\$ 621,759.75	\$ 809,392.32	\$ 797,000.00	\$ 824,754.89	\$ 27,754.89		\$ 820,000.00	
Other Dept Rev	\$ 169,884.36	\$ 261,203.14	\$ 334,726.92	\$ 334,000.00	\$ 508,684.46	\$ 174,684.46		\$ 300,000.00	
Earnings on Investments	\$ 39,927.92	\$ 75,246.82	\$ 161,873.60	\$ 145,200.00	\$ 436,046.45	\$ 290,846.45		\$ 300,000.00	
Fines & Fore	\$ 18,684.44	\$ 18,207.28	\$ 37,798.49	\$ 45,000.00	\$ 23,667.11	\$ (21,332.89)		\$ 40,000.00	This is tied to tax collections, comes in when fees are collected on things like tax title
Miscellaneous Revenue	\$ 540,265.75	\$ 645,654.23	\$ 177,288.70	\$ 232,000.00	\$ 275,615.70	\$ 43,615.70		\$ 200,000.00	These are unplanned funds that don't come in at a regular interval so projecting is tough using traditional revenue forecasting
ond Premium / Proceeds	\$ 5,091.48	\$ 1,091,948.22	\$ 7,060,830.00			\$ -			
TMS Feasibility	\$ 144,772.00	\$ 332,967.00	\$ 3,566,469.63			\$ -			
Cem Rev	\$ 13,400.00	\$ 11,935.00	\$ 14,310.00	\$ 10,200.00	\$ 7,492.86	\$ (2,707.14)		\$ 11,000.00	This is due to delays in reporting/collecting from elected commission. Not a concern that we'll match the budget.
Lib Rev	\$ 854.13	\$ 1,358.95	\$ 1,632.35	\$ 2,000.00	\$ 2,452.32	\$ 452.32		\$ 2,000.00	
Medicaid Reimbursement	\$ 121,378.92	\$ 127,991.80	\$ 327,027.97	\$ 266,000.00	\$ 249,784.05	\$ (16,215.95)		\$ 150,000.00	
Cherry Sheet	\$ 8,895,327.04	\$ 8,870,109.00	\$ 9,357,730.99	\$ 9,640,685.00	\$ 9,990,753.68	\$ 350,068.68		\$ 9,572,928.00	
Charges & Assessments				\$ (2,081,648.42)	\$ (1,892,402.01)	\$ 189,246.41		\$ (1,959,438.00)	
Transfer	\$ 33,188.00	\$ 207,123.01	\$ 194,826.03			\$ -			
Rentals	\$ 120,386.22	\$ 123,395.88	\$ 126,480.78	\$ 127,946.00	\$ 129,642.81	\$ 1,696.81		\$ 127,500.00	
PILOT	\$ 21,160.00	\$ 58,551.93	\$ 35,917.52	\$ 35,900.00	\$ 38,030.13	\$ 2,130.13		\$ 35,000.00	
Other Available Sources	-	-	-	\$ 555,891.00				\$ 450,000.00	
Excluded Debt				\$ 591,034.00				\$ 600,000.00	
			Totals	\$ 46,478,330.58	\$ 46,583,523.66	\$ 105,193.08		\$ 47,961,841.08	